

CURRICULUM VITA

CDR Kevin M. Mullaney, USN

Chair, Leader Development and Research Department
United States Naval Academy
112 Cooper Road, Stop 7B
Annapolis, MD 21402
mullaney@usna.edu
(410)333-0631

Academic Positions

Aug 2013 – Present **Assistant Professor**, United States Naval Academy
Jan 2011 – May 2011 **Instructor**, NS 203 Naval Management, University of Illinois
May 1999 – Oct 2001 **English Instructor**, Naval Academy Preparatory School (NAPS)

Education

2009 – 2013 **Ph.D in I/O Psychology**, University of Illinois Urbana Champaign
2009 – 2011 **MA in Psychology**, University of Illinois Urbana Champaign
1998 – 2001 **MA in English/Rhetoric**, University of Rhode Island
1994 – 1995 **Graduate**, Navy Nuclear Power School
1990 – 1994 **BA in English**, University of Notre Dame

Research Interests

Influence Tactics, Assessment Center methodology in Experiential Learning, Leader Member Exchange, Network Methodology, Leadership selection and development, Personality and Attachment, Social Relations Analysis

Teaching interests

Leadership and Management, Psychology of Leadership, Philosophical and Psychological Foundations of Integrity

Publications

Mullaney, K. M. (2013). Leadership influence tactics in project teams: A multilevel social relations analysis. Dissertation, University of Illinois Urbana Champaign.

Newman, D. A., Jones, K. S., Fraley, R. C., Lyon, J. S., & Mullaney, K. M. (*in press*). Why minority recruiting doesn't often work, and what can be done about it: Applicant qualifications and the 4-group model of targeted recruiting. In K. Y. T. Yu & D. M. Cable (Eds.) *Oxford handbook of recruitment*. New York: Oxford University Press.

Mullaney, K. M. (2011). Leader influence behavior from the target's perspective: A two factor

model. Master's Thesis, University of Illinois Urbana Champaign.

Mullaney, K. M., Carey, H. R., & Laughlin, P. R. (2011). Alphametric problems in social psychological research. *Journal of Recreational Mathematics*, 36(2), 134.

Mullaney, K. M. (2002). Made to Order: Military orders and the ethos of authority. Master's thesis, University of Rhode Island.

Conference Papers

Mullaney, K. M. & Newman, D. A. (2012, April). Influence and Personality. In *Leadership and Big 5 Personality*. Symposium conducted at the annual meeting of the Society for Industrial and Organizational Psychology, San Diego, CA.

Mullaney, K. M. & Newman, D. A. (2012, April). A 2 factor model of target reported downward influence. Symposium conducted at the Illinois Leadership Center's 1st Annual Leadership Research Conference.

Mullaney, K. M. & Newman, D. A. (2012, April). The impact of target personality on downward influence attempts. Symposium conducted at the Illinois Leadership Center's 1st Annual Leadership Research Conference.

Cao, M., Mullaney, K. M., Wang, H., & Lu, C (2012, April). How does Transformational Leadership enhance employee job performance? Symposium conducted at the Illinois Leadership Center's 1st Annual Leadership Research Conference.

Khattar, R., Mullaney, K. M., & Newman, D. A. (2012, April). Outcomes of Downward Influence. Symposium conducted at the Illinois Leadership Center's 1st Annual Leadership Research Conference.

Mullaney, K. M. (2000, October). The interior critique of Falstaff and Homer Simpson. Symposium conducted at the Second Annual Conference on Popular Culture, University of Rhode Island.

Grants/Scholarships/Awards

Best Graduate Paper at the Illinois Leadership Center's 1st Annual Leadership Research Conference

Awarded a FY 09 Permanent Military Professorship in Leadership at the United States Naval Academy.