

KURTIS J. SWOPE
Curriculum Vitae
September 10, 2012

Office Address

Department of Economics
U.S. Naval Academy
589 McNair Road
Phone: (410) 293-6892
Fax: (410) 293-6899

Home Address

908 Saint Eva Lane
Gambrills, MD 21054
Phone: (410) 721-7760

E-mail: swope@usna.edu

EDUCATION

- Ph.D.** Economics, Indiana University, Bloomington, IN - 2000
Dissertation title: *The Political Economy of Excludable Public Goods*
Dissertation co-chairs: Roy Gardner, Eckhard Janeba
- M.A.** Economics, Indiana University, Bloomington, IN - 1996
- B.A.** Economics, German, and International Studies, Heidelberg College, Tiffin, OH - 1994
(Valedictorian, Magna Cum Laude; Award for Outstanding Student in Business, Accounting, and Economics; Award for Outstanding Student in the Foreign Languages)

FIELDS OF SPECIALIZATION

Public Economics, Environmental Economics, International Trade, Games and Experiments

GRANTS

- National Science Foundation Grant (#0720696) "Laboratory Studies of Holdout and Efficiency in Multilateral Bargaining", Co-Principal Investigator (with Pamela Schmitt and co-investigators Robert Shupp and John Cadigan)
- National Science Foundation Grant (#0632836) "Undergraduate Teaching Tools for Computable General Equilibrium Models" Mary Burfisher, Principle Investigator (co-investigator with Karen Thierfelder, Katherine Smith and Victoria Greenfield)

JOURNAL PUBLICATIONS

- "An Experimental Dynamic Public Goods Game with Carryover," (with John Cadigan, Pamela Schmitt, and Patrick Wayland), forthcoming in *Journal of Economic Behavior and Organization*
- "Contracts, Behavior, and the Land-Assembly Problem: An Experimental Study," (with Ryan Wielgus, John Cadigan, and Pamela Schmitt), in *Research in Experimental Economics: Experiments on Energy, the Environment, and Sustainability*, 2011, Vol. 14., 151-180.
- "The Holdout Problem and Urban Sprawl: Experimental Evidence," (with Robert Shupp, John Cadigan, and Pamela Schmitt), in *Journal of Urban Economics*, 2011, 68, 72-81 [Abstract](#)

- “An Experimental Study of the Holdout Problem in a Multilateral Bargaining Game,” (with John Cadigan, Pamela Schmitt, and Robert Shupp), *Southern Economic Journal*, 2009, 76(2), 444-457
- “Social Position and Distributive Justice: Experimental Evidence,” (with Pamela Schmitt, John Cadigan, and Robert Shupp) in *Southern Economic Journal*, 2008, 74(3), 811-818.
- “Personality Preferences in Laboratory Economics Experiments,” (with Pamela Schmitt, John Cadigan, and Robert Shupp) in *Journal of Socio-Economics*, 2008, 37, 998-1009.
- “Pre-Commitment and Personality: Behavioral Explanations in Ultimatum Games,” (with Pamela Schmitt, Rob Shupp, and Justin Mayer) in *Journal of Economic Behavior and Organization*, 2008, 66(3-4), 597-605.
- “The Performance of Economics Graduates over the Entire Curriculum: The Determinants of Success,” (with Pamela Schmitt), in the *Journal of Economic Education*, 2006, 37(4), 387-394.
- “On the Role of the Hostage in Ultimatum Games,” (with Pamela Schmitt and Rob Shupp), in *Journal of Socio-Economics*, 2006, 35(3), 399-411
- “Taxes or Fees? The Political Economy of Providing Excludable Public Goods,” (with Eckhard Janeba), in *Journal of Public Economic Theory*, 2005, 7(3), 405-426
- “Multi-Period Rent-Seeking Contests with Carryover: Theory and Experimental Evidence,” (with John Cadigan, Pamela M. Schmitt, and Rob Shupp), in *Economics of Governance*, 2004, 5, 187-211
- “An Experimental Investigation of Excludable Public Goods,” in *Experimental Economics*, 2002, 5(3), 209-222
- “Collective Action with Incomplete Commitment: Experimental Evidence,” (with Pamela M. Schmitt and James M. Walker), in *Southern Economic Journal*, Vol. 66 Nr. 4, 2000, 829-854

OTHER PUBLICATIONS

- “Roll the Dice and Students Participate” in the *Teaching Professor*, April 2006, 20(4), 6
- “Bucks for Ducks, or Money for Nothin’? The Political Economy of the Federal Duck Stamp Program,” (with Daniel K. Benjamin and Terry L. Anderson) in *Political Environmentalism: Going behind the Green Curtain*, Terry L. Anderson editor, Hoover Institute, 2000, 121-159

HONORS STUDENT RESEARCH PROJECTS (USNA)

- 2012, Colin Price “Land Conservation and Open Space in Rural and Urban Environments”
- 2011, Thomas Mansfield “The Local Economic Effects of Nuclear Power Plant Construction”

2010, Brian Goss “A General Equilibrium Analysis of U.S. Ethanol Mandates”

2009, Ryan Wielgus “Contracts, Behavior, and the Land-Assembly Problem: Theory and Experimental Evidence”

2008, Arwyn Becker “Does Public School Quality Affect Housing Prices?”

2007, John Coleman “Do Private Schools Outperform Public Schools?”

2006, J.J. Donovan “Two Thumbs Up! Rogert Ebert’s Star Rankings and Motion Picture Box Office Sales”

2004, Cody Lutke “Job Auctioning in the Navy: Experiments Designed to Test Equilibrium Outcomes in Job Market Auctions”

2004, Christopher Robinette “Voluntary Water Restrictions: A Field Test of the Rational Choice Theory of Collective Action”

2003, Robert Franklin “On Factors Affecting Demand for Public Transportation in Washington, D.C.: A Nested Panel Fixed Effects Approach”

2003, Justin Mayer “Ultimatum Bargaining with Pre-commitment: Fairness or Personality Type?”

PROFESSIONAL EXPERIENCE

Professor, Department of Economics, United States Naval Academy, Annapolis, MD.

Courses taught: Public Finance, Environmental Economics, Fall 2012 – present.

Associate Professor, Department of Economics, United States Naval Academy, Annapolis, MD. Courses taught: Public Finance, Environmental Economics, Industrial Organization, Economics Capstone Seminar, SQE (Quantitative Economics) Capstone Seminar, Fall 2006 – 2012.

Assistant Professor, Department of Economics, United States Naval Academy, Annapolis, MD. Courses taught: Advanced Microeconomic Theory, Public Finance, International Trade and Finance, Microeconomics, Economic Statistics, Economics Capstone Seminar, Tools of Inquiry (NPS LEAD Program), Fall 2001 – Spring 2006.

Visiting Assistant Professor, Department of Economics, United States Naval Academy, Annapolis, MD. Courses taught: Econometrics, Public Finance, Economic Statistics, Fall 2000 – Fall 2001.

Associate Instructor, Department of Economics, Indiana University, Bloomington, IN. Courses taught: Intermediate Microeconomic Theory, Principles of Microeconomics, Principles of Macroeconomics, Statistics for Business and Economics, 1996 – 2000.

Consultant, Unext.com, Bloomington, IN, Summer 2000 – Summer 2001
Subject Matter Expert (SME) and Course Instructor for an online Pre-MBA course in Microeconomics

Graduate Research Fellow, Political Economy Research Center (PERC), Bozeman, MT, Fall 1997 - Researched the Federal Duck Stamp Program under the guidance of Daniel K. Benjamin (Clemson University and PERC) and Terry L. Anderson (PERC and The Hoover Institute)

Teaching Assistant, Department of Economics, Indiana University, Bloomington, IN.
Teaching and grading assistant for Intermediate Macroeconomics, Money and Banking, Statistics for Business and Economics, Principles of Microeconomics

PRESENTATIONS

Indiana University, April 2009, Bloomington, IN. “A Behavioral Model of Bargaining and Holdout: Theory and Experimental Evidence” (with John Cadigan, Pamela Schmitt, and Robert Shupp)

Western Economic Association, June 2008, Honolulu, HI “Competition, Groupsize, and the Holdout Problem in Multilateral Bargaining: Experimental Evidence” (co-authors John Cadigan, Pamela Schmitt, and Robert Shupp)

Southern Economic Association, November 2007, New Orleans, LA. “A Laboratory Study of Holdout and Efficiency in a Multilateral Bargaining Game” (co-authors John Cadigan, Pamela Schmitt, and Robert Shupp)

Society for the Advancement of Behavioral Economics (SABE) annual meetings, May 2007, New York, NY. Presented “Holdout and Efficiency in Multilateral Bargaining Games” (with John Cadigan, Pamela Schmitt, and Rob Shupp)

University of Pretoria, Pretoria, South Africa, August 2005. Presented “Behavioral Explanations in Bargaining Games”

Society for the Advancement of Behavioral Economics (SABE) annual meetings, July 2004, Philadelphia, PA. Presented “Personality Preferences and Behavior in Laboratory Economics Experiments” (with John Cadigan, Pamela M. Schmitt, and Robert Shupp)

Society for the Advancement of Behavioral Economics (SABE) annual meetings, July 2003, Lake Tahoe, NV. Presented “Personality Preferences and Pre-commitment: Behavioral Explanations in Ultimatum Games” (with Pamela M. Schmitt, Robert Shupp, and Justin Mayer)

Southern Economic Association annual meetings, November 2003, San Antonio, TX. Presented “Personality Preferences and Pre-commitment: Behavioral Explanations in Ultimatum Games” (with Pamela M. Schmitt, Robert Shupp, and Justin Mayer)

Southern Economic Association, November 2002, New Orleans, LA. Presented “Multi-Period Rent-Seeking Contests with Carryover: Theory and Experimental Evidence” (coauthored with Pamela Schmitt, Robert Shupp, and John Cadigan)

Southern Economic Association, November 2002, New Orleans, LA. Presented “Economies of Scale for Charitable Organizations? Theory and Evidence” (coauthored with Pamela M. Schmitt)

Southern Economic Association, November 2000, Washington, D.C. Presented “An Experimental Investigation of Excludable Public Goods”

Southern Economic Association, November 1999, New Orleans, LA. Presented “Tax versus Fee-Based Provision of an Excludable Public Good: Policy Choice Under Majority-Rule Voting” (coauthored with Eckhard Janeba)

Southern Economic Association, November 1999, New Orleans, LA. Presented “Collective Action with Incomplete Commitment: Experimental Evidence” (coauthored with Pamela M. Schmitt and James Walker)

Political Economy Research Center (PERC), December 1997, Bozeman, MT. Presented “Bucks for Ducks, or Money for Nothin’? The Political Economy of the Federal Duck Stamp Program” (with Terry Anderson and Daniel Benjamin)

AWARDS

Apgar Award Honorable Mention, USNA, 2006

The Phillip Saunders Award for Outstanding Introductory Economics Associate Instructor, Indiana University, Department of Economics, April 1999

The Henry M. Oliver Award for Excellence in Graduate Economic Theory, Indiana University, Department of Economics, April 1999

Teaching Excellence Recognition Award, Indiana University, April 1998, April 2000

Daniel J. Duesterberg Book Award for Outstanding Research in Economic Policy, Indiana University, Department of Economics, April 2000

WORKSHOPS AND PROFESSIONAL ASSOCIATIONS

Summer Visiting Graduate Student Workshop in Experimental Economics, University of Arizona, Tucson, AZ, August 1997

Workshop in Political Theory and Policy Analysis, Indiana University

American Economic Association Member

Economic Science Association Member

Southern Economic Association Member

Chesapeake Association of Economic Educators

Referee for *Journal of Public Economics*, *American Economic Review*, *Journal of Economic Behavior and Organization*, *Global Governance*, *Education Economics Journal*, *European Economic Review*, *International Review of Economics Education*, and *International Tax and Finance*