School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

**Primary Contact Person:** Loretta Lamar  
**Phone:** 4102938936  
**Title:** Associate AD/SWA  
**Email:** lamar@usna.edu

**CEO:** VADM Michael H. Miller  
**CEO Email:** millerm@usna.edu

**University CFO:** Lou Gianotti  
**University CFO Email:** (b) (6) @usna.edu

**Auditors:** Clifton Gunderson

Current Classification:

**NCAA Primary Division:** I-A  
**Athletic Conference:**

Undergraduates by Gender:

<table>
<thead>
<tr>
<th>Gender</th>
<th>Number</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male Undergraduates</td>
<td>3,629</td>
<td>79.7%</td>
</tr>
<tr>
<td>Female Undergraduates</td>
<td>924</td>
<td>20.3%</td>
</tr>
<tr>
<td>Total Undergraduates</td>
<td>4,553</td>
<td></td>
</tr>
</tbody>
</table>

Sports Sponsorship:

<table>
<thead>
<tr>
<th>Sport</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Mixed Teams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>x</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>x</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Beach Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bowling</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cross Country</td>
<td>x</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Equestrian</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fencing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Field Hockey</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td>x</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td>x</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td>x</td>
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</table>

NCAA Membership Financial Reporting System Page 1 of 63
<table>
<thead>
<tr>
<th>Sport</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Mixed Teams</th>
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<tbody>
<tr>
<td>Ice Hockey</td>
<td>x</td>
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</tr>
<tr>
<td>Lacrosse</td>
<td>x</td>
<td></td>
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</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td>x</td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Rugby</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skiing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>x</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Softball</td>
<td></td>
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<tr>
<td>Swimming and Diving</td>
<td>x</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td>x</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track, Indoor</td>
<td>x</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Track, Outdoor</td>
<td>x</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Triathlon</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td>x</td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>x</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td><strong>15</strong></td>
<td><strong>11</strong></td>
<td><strong>2</strong></td>
</tr>
</tbody>
</table>
## Revenue/Expense Summary

<table>
<thead>
<tr>
<th>ID</th>
<th>Item</th>
<th>Amount</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Ticket Sales.</td>
<td>$5,005,326</td>
<td>Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).</td>
</tr>
<tr>
<td>2</td>
<td>Student Fees</td>
<td>$641,592</td>
<td>Include student fees assessed and restricted for support of intercollegiate athletics.</td>
</tr>
<tr>
<td>3</td>
<td>Guarantees.</td>
<td>$7,615,402</td>
<td>Include revenue received from participation in away games.</td>
</tr>
<tr>
<td>4</td>
<td>Contributions.</td>
<td>$6,918,435</td>
<td>Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).</td>
</tr>
<tr>
<td>5</td>
<td>Compensation and Benefits Provided by a Third Party.</td>
<td>$0</td>
<td>Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution’s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.</td>
</tr>
<tr>
<td>6</td>
<td>Direct State or Other Government Support.</td>
<td>$0</td>
<td>Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).</td>
</tr>
<tr>
<td>7</td>
<td>Direct Institutional Support.</td>
<td>$2,517,722</td>
<td>Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.</td>
</tr>
<tr>
<td>ID</td>
<td>Item</td>
<td>Amount</td>
<td>Definition</td>
</tr>
<tr>
<td>----</td>
<td>-------------------------------------------</td>
<td>------------</td>
<td>------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>8</td>
<td>Indirect Facilities and Administrative Support</td>
<td>$0</td>
<td>Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).</td>
</tr>
<tr>
<td>9</td>
<td>NCAA/Conference Distributions including all tournament revenues</td>
<td>$432,638</td>
<td>Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).</td>
</tr>
<tr>
<td>10</td>
<td>Broadcast, Television, Radio, and Internet Rights</td>
<td>$2,150,000</td>
<td>Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.</td>
</tr>
<tr>
<td>11</td>
<td>Program Sales, Concessions, Novelty Sales, and Parking</td>
<td>$1,565,780</td>
<td>Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).</td>
</tr>
<tr>
<td>12</td>
<td>Royalties, Licensing, Advertisements and Sponsorships</td>
<td>$4,666,186</td>
<td>Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).</td>
</tr>
<tr>
<td>13</td>
<td>Sports Camp Revenues</td>
<td>$3,600,237</td>
<td>Include amounts received by the athletics department for sports-camps and clinics.</td>
</tr>
<tr>
<td>14</td>
<td>Endowment and Investment Income</td>
<td>$1,622,122</td>
<td>Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as “Direct Institutional Support”.</td>
</tr>
<tr>
<td>15</td>
<td>Other</td>
<td>$1,320,760</td>
<td>As a guide, please limit this to no more than 5% of total revenues and attempt to reclassify amounts greater than 5% to the appropriate category (ies) above to bring the category to less than 5% of the total revenue. If the number is greater than 5%, please provide the top three categories and amounts in the comments section below.</td>
</tr>
<tr>
<td>16</td>
<td>Subtotal Operating Revenue</td>
<td>$38,056,200</td>
<td>Add Columns 1-15.</td>
</tr>
</tbody>
</table>
### Expenses

<table>
<thead>
<tr>
<th>ID</th>
<th>Item Description</th>
<th>Amount</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>17</td>
<td>Athletic Student Aid.</td>
<td>$0</td>
<td>Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. <strong>It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.</strong></td>
</tr>
<tr>
<td>18</td>
<td>Guarantees.</td>
<td>$3,190,791</td>
<td>Include amounts paid to visiting participating institutions.</td>
</tr>
<tr>
<td>19</td>
<td>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</td>
<td><a href="4">b</a></td>
<td>Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).</td>
</tr>
<tr>
<td>20</td>
<td>Coaching Other Compensation and Benefits Paid by a Third Party.</td>
<td>$0</td>
<td>Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution’s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).</td>
</tr>
<tr>
<td>ID</td>
<td>Item</td>
<td>Amount</td>
<td>Definition</td>
</tr>
<tr>
<td>----</td>
<td>----------------------------------------------------------------------</td>
<td>----------</td>
<td>-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>21</td>
<td>Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.</td>
<td>(b) (4)</td>
<td>Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</td>
</tr>
<tr>
<td>22</td>
<td>Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.</td>
<td>$0</td>
<td>Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).</td>
</tr>
<tr>
<td>23</td>
<td>Severance Payments.</td>
<td>(b) (4)</td>
<td>Include severance payments and applicable benefits recognized for past coaching and administrative personnel.</td>
</tr>
<tr>
<td>24</td>
<td>Recruiting.</td>
<td>$727,534</td>
<td>Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</td>
</tr>
<tr>
<td>25</td>
<td>Team Travel</td>
<td>$2,667,488</td>
<td>Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</td>
</tr>
<tr>
<td>26</td>
<td>Equipment, Uniforms and Supplies.</td>
<td>$1,116,785</td>
<td>Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.</td>
</tr>
<tr>
<td>27</td>
<td>Game Expenses.</td>
<td>$971,589</td>
<td>Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.</td>
</tr>
</tbody>
</table>

NCAA Membership Financial Reporting System Page 6 of 63
<table>
<thead>
<tr>
<th>ID</th>
<th>Item</th>
<th>Amount</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>28</td>
<td>Fund Raising, Marketing and Promotion.</td>
<td>$1,693,992</td>
<td>Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</td>
</tr>
<tr>
<td>29</td>
<td>Sports Camp Expenses.</td>
<td>$1,629,791</td>
<td>Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.</td>
</tr>
<tr>
<td>30</td>
<td>Direct Facilities, Maintenance, and Rental.</td>
<td>$4,335,173</td>
<td>Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.</td>
</tr>
<tr>
<td>31</td>
<td>Spirit Groups</td>
<td>$0</td>
<td>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</td>
</tr>
<tr>
<td>32</td>
<td>Indirect Facilities and Administrative Support.</td>
<td>$0</td>
<td>Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).</td>
</tr>
<tr>
<td>33</td>
<td>Medical Expenses and Medical Insurance</td>
<td>$0</td>
<td>Include medical expenses and medical insurance premiums for student-athletes.</td>
</tr>
<tr>
<td>34</td>
<td>Memberships and Dues.</td>
<td>$84,435</td>
<td>Include memberships, conference and association dues.</td>
</tr>
<tr>
<td>35</td>
<td>Other Operating Expenses.</td>
<td>$3,613,401</td>
<td>Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.</td>
</tr>
<tr>
<td>36</td>
<td>Total Operating Expenses.</td>
<td>$37,477,029</td>
<td>Add Columns 17-35</td>
</tr>
</tbody>
</table>
Revenue/Expense Details

Ticket Sales. $5,005,326 Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket’s face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Ticket Sales.</td>
<td>Ticket Sales.</td>
<td>Ticket Sales.</td>
</tr>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>68,223</td>
<td>35,092</td>
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</tr>
<tr>
<td>Football</td>
<td>4,548,144</td>
<td></td>
<td></td>
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<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>82,897</td>
<td>1,851</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>6,575</td>
<td>5,056</td>
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</tr>
<tr>
<td>Swimming and Diving</td>
<td>17,368</td>
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</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>5,644</td>
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<tr>
<td>Others</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Subtotal All Teams</td>
<td>4,728,851</td>
<td>41,999</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td>234,476</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue</td>
<td>4,728,851</td>
<td>41,999</td>
<td>234,476</td>
</tr>
</tbody>
</table>
2 Student Fees  $641,592 Include student fees assessed and restricted for support of intercollegiate athletics.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Student Fees</td>
<td>Student Fees</td>
<td>Student Fees</td>
</tr>
<tr>
<td>Baseball</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Basketball</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Football</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Golf</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Gymnastics</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rifle</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rowing</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Soccer</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Tennis</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Volleyball</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Water Polo</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Wrestling</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Others</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td>641,592</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue</td>
<td>0</td>
<td>0</td>
<td>641,592</td>
</tr>
</tbody>
</table>
Guarantees. $7,615,402 Include revenue received from participation in away games.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>45,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td>2,000</td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td>7,522,902</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>40,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>1,500</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>3,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>1,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>7,613,402</td>
<td>2,000</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Total Revenue</td>
<td>7,613,402</td>
<td>2,000</td>
<td>0</td>
</tr>
</tbody>
</table>
Contributions. $6,918,435 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only Contributions.</th>
<th>Women's Teams Only Contributions.</th>
<th>Not Allocated by Gender Contributions.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>64,692</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>68,080</td>
<td>57,995</td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td>884,724</td>
<td></td>
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<tr>
<td>Golf</td>
<td>53,981</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td>2,700</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>184,336</td>
<td>87,237</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td>507</td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td>18,030</td>
</tr>
<tr>
<td>Soccer</td>
<td>34,832</td>
<td>21,021</td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>26,170</td>
<td>12,879</td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td>26,809</td>
<td>10,771</td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>81,223</td>
<td>40,134</td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td>5,124</td>
</tr>
<tr>
<td>Water Polo</td>
<td>47,876</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>64,172</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>119,172</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>1,658,767</td>
<td>253,191</td>
<td>507</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td>5,005,970</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue</td>
<td>1,658,767</td>
<td>253,191</td>
<td>5,006,477</td>
</tr>
</tbody>
</table>
5 **Compensation and Benefits Provided by a Third Party.**

$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
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<tr>
<td>Rifle</td>
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<td></td>
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<tr>
<td>Rowing</td>
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<td></td>
</tr>
<tr>
<td>Soccer</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only Direct State or Other Government Support.</th>
<th>Women's Teams Only Direct State or Other Government Support.</th>
<th>Not Allocated by Gender Direct State or Other Government Support.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
$2,517,722 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>13,126</td>
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</tr>
<tr>
<td>Basketball</td>
<td></td>
<td>7,519</td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td>4,733</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td>7,380</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>11,136</td>
<td>9,817</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td>9,950</td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td>3,294</td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>15,110</td>
<td>14,408</td>
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</tr>
<tr>
<td>Swimming and Diving</td>
<td>9,577</td>
<td>8,419</td>
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</tr>
<tr>
<td>Tennis</td>
<td>10,944</td>
<td>17,629</td>
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</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>19,470</td>
<td>21,848</td>
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<tr>
<td>Volleyball</td>
<td></td>
<td>4,820</td>
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</tr>
<tr>
<td>Water Polo</td>
<td>5,328</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>9,951</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>106,755</td>
<td>87,754</td>
<td>9,950</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td>21,338</td>
<td></td>
<td>2,291,925</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>128,093</td>
<td>87,754</td>
<td>2,301,875</td>
</tr>
</tbody>
</table>
$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Others</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
### NCAA/Conference Distributions including all tournament revenues.

$432,638  Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only NCAA/Conference Distributions including all tournament revenues.</th>
<th>Women's Teams Only NCAA/Conference Distributions including all tournament revenues.</th>
<th>Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>16,871</td>
<td></td>
<td>3,479</td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td>1,872</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>15,475</td>
<td>15,163</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td>2,850</td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>1,252</td>
<td>2,513</td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>4,519</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>39,989</td>
<td>21,155</td>
<td>2,850</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td></td>
<td></td>
<td>368,644</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>39,989</td>
<td>21,155</td>
<td>371,494</td>
</tr>
</tbody>
</table>
$2,150,000 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only Broadcast, Television, Radio, and Internet Rights</th>
<th>Women's Teams Only Broadcast, Television, Radio, and Internet Rights</th>
<th>Not Allocated by Gender Broadcast, Television, Radio, and Internet Rights</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td>2,150,000</td>
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</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
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<td></td>
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<tr>
<td>Lacrosse</td>
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<tr>
<td>Rifle</td>
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<tr>
<td>Rowing</td>
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<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
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<tr>
<td>Tennis</td>
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<tr>
<td>Track and Field, X-Country</td>
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<tr>
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<tr>
<td>Water Polo</td>
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<tr>
<td>Wrestling</td>
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<tr>
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<tr>
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<tr>
<td>Revenue Not Related to Specific Teams</td>
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<tr>
<td>Total Revenue</td>
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</table>
Program Sales, Concessions, Novelty Sales, and Parking. $1,565,780 Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).

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<tr>
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<tr>
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<td>837</td>
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<td>Rifle</td>
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<tr>
<td>Others</td>
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<td>Subtotal All Teams</td>
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<tr>
<td>Revenue Not Related to Specific Teams</td>
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<td></td>
<td>969,581</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>593,766</td>
<td>2,433</td>
<td>969,581</td>
</tr>
</tbody>
</table>
12 Royalties, Licensing, Advertisements and Sponsorships. $4,666,186 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

<table>
<thead>
<tr>
<th></th>
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<tbody>
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<td>Golf</td>
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<tr>
<td>Gymnastics</td>
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<tr>
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<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
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<td></td>
<td></td>
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<tr>
<td>Track and Field, X-Country</td>
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</tr>
<tr>
<td>Volleyball</td>
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<tr>
<td>Water Polo</td>
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<td>4,586,186</td>
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</table>
### Sports Camp Revenues

$3,600,237 Include amounts received by the athletics department for sports-camps and clinics.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
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</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>218,690</td>
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<tr>
<td>Basketball</td>
<td>85,355</td>
<td>36,257</td>
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<tr>
<td>Football</td>
<td>149,550</td>
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<tr>
<td>Golf</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Gymnastics</td>
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<tr>
<td>Lacrosse</td>
<td>1,033,074</td>
<td>183,545</td>
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<tr>
<td>Rifle</td>
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</tr>
<tr>
<td>Rowing</td>
<td></td>
<td>221,388</td>
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<tr>
<td>Soccer</td>
<td>228,937</td>
<td>197,116</td>
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<tr>
<td>Swimming and Diving</td>
<td>141,990</td>
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</tr>
<tr>
<td>Tennis</td>
<td>69,749</td>
<td>14,600</td>
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</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>18,605</td>
<td>46,460</td>
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</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td>223,650</td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td>196,899</td>
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<tr>
<td>Wrestling</td>
<td>286,141</td>
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</tr>
<tr>
<td>Others</td>
<td>248,231</td>
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<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>2,677,221</td>
<td>923,016</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
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</tr>
<tr>
<td>Total Revenue</td>
<td>2,677,221</td>
<td>923,016</td>
<td>0</td>
</tr>
</tbody>
</table>
$1,622,122 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support".

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only Endowment and Investment Income</th>
<th>Women's Teams Only Endowment and Investment Income</th>
<th>Not Allocated by Gender Endowment and Investment Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
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</tr>
<tr>
<td>Basketball</td>
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<td>0</td>
</tr>
<tr>
<td>Football</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Golf</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Gymnastics</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rifle</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rowing</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Soccer</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Tennis</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Volleyball</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Water Polo</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Wrestling</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Others</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
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</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
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<tr>
<td>Total Revenue</td>
<td>0</td>
<td>0</td>
<td>1,622,122</td>
</tr>
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</table>
$1,320,760 As a guide, please limit this to no more than 5% of total revenues and attempt to reclassify amounts greater than 5% to the appropriate category(ies) above to bring the category to less than 5% of the total revenue. If the number is greater than 5%, please provide the top three categories and amounts in the comments section below.

<table>
<thead>
<tr>
<th>Revenues by Source</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
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</tr>
<tr>
<td>Basketball</td>
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</tr>
<tr>
<td>Football</td>
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<tr>
<td>Golf</td>
<td>12,475</td>
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<tr>
<td>Gymnastics</td>
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<tr>
<td>Lacrosse</td>
<td></td>
<td></td>
<td>3,150</td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Rowing</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td>185</td>
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<tr>
<td>Swimming and Diving</td>
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<tr>
<td>Tennis</td>
<td>1,500</td>
<td>700</td>
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<tr>
<td>Track and Field, X-Country</td>
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<tr>
<td>Volleyball</td>
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<tr>
<td>Water Polo</td>
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<td>Wrestling</td>
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<td>Others</td>
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<tr>
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<td>1,197,760</td>
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<tr>
<td>Total Revenue</td>
<td>118,365</td>
<td>4,635</td>
<td>1,197,760</td>
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</table>
### Revenues by Source

<table>
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<tr>
<th>Revenues by Source</th>
<th>Men’s Teams Only</th>
<th>Women’s Teams Only</th>
<th>Not Allocated by Gender</th>
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<td></td>
<td>Subtotal Operating Revenue</td>
<td>Subtotal Operating Revenue</td>
<td>Subtotal Operating Revenue</td>
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<td>143,547</td>
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<td>Football</td>
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<tr>
<td>Golf</td>
<td>71,189</td>
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<td>Gymnastics</td>
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<td>Lacrosse</td>
<td>1,821,674</td>
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<td>238,132</td>
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<tr>
<td>Swimming and Diving</td>
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<td>Tennis</td>
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<td>43,700</td>
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<td>Track and Field, X-Country</td>
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<td>109,042</td>
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<td>233,639</td>
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<tr>
<td>Wrestling</td>
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<td>12,425,377</td>
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</table>
$0 Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. **It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.**

### Male Athlete Scholarships

<table>
<thead>
<tr>
<th>Sport</th>
<th>Equivalencies Awarded in 2009-2010</th>
<th>Number of Students Receiving Athletic Aid</th>
<th>Total Dollar Amount</th>
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</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
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<tr>
<td>Football</td>
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<tr>
<td>Golf</td>
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<tr>
<td>Gymnastics</td>
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<tr>
<td>Lacrosse</td>
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<tr>
<td>Soccer</td>
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<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
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<tr>
<td>Wrestling</td>
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<td></td>
<td></td>
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<tr>
<td>Others</td>
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<td></td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
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</tr>
<tr>
<td>Totals</td>
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<td>0</td>
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</tr>
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</table>

### Female Athlete Scholarships
<table>
<thead>
<tr>
<th>Sport</th>
<th>Equivalencies Awarded in 2009-2010</th>
<th>Number of Students Receiving Athletic Aid</th>
<th>Total Dollar Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basketball</td>
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</tr>
<tr>
<td>Lacrosse</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
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<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Expenses Not Related to</td>
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<td></td>
</tr>
<tr>
<td>Specific Teams</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Totals</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Not Allocated by Gender Scholarships

<table>
<thead>
<tr>
<th>Sport</th>
<th>Equivalencies Awarded in 2009-2010</th>
<th>Number of Students Receiving Athletic Aid</th>
<th>Total Dollar Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Expenses Not Related to</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Specific Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Totals</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>


Guarantees. $3,190,791 Include amounts paid to visiting participating institutions.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td>3,181,259</td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>3,000</td>
<td>3,000</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td>3,000</td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>532</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>3,184,791</td>
<td>6,000</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>3,184,791</td>
<td>6,000</td>
<td>0</td>
</tr>
</tbody>
</table>
19 Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

20 Coaching Other Compensation and Benefits Paid by a Third Party. $0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution’s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

### Men’s Teams Coaching Expenses

<table>
<thead>
<tr>
<th>Sport</th>
<th>Men’s Teams Head Coaches</th>
<th>Men’s Teams Assistant Coaches</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FTE Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</td>
<td>FTE Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>FTE Compensation and Benefits Paid by a Third Party.</td>
</tr>
<tr>
<td>Baseball</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Basketball</td>
<td>1</td>
<td>5</td>
</tr>
<tr>
<td>Football</td>
<td>1</td>
<td>12</td>
</tr>
<tr>
<td>Golf</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Gymnastics</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>Rifle</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Soccer</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Tennis</td>
<td>1</td>
<td>2</td>
</tr>
</tbody>
</table>
### Men's Teams Head Coaches

<table>
<thead>
<tr>
<th>Sport</th>
<th>Number of Positions</th>
<th>FTE</th>
<th>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</th>
<th>Coaching Other Compensation and Benefits Paid by a Third Party.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Track and Field, X-Country</td>
<td>2</td>
<td>1.67</td>
<td></td>
<td>(b) (4)</td>
</tr>
<tr>
<td>Water Polo</td>
<td>1</td>
<td>0.67</td>
<td></td>
<td>2 1</td>
</tr>
<tr>
<td>Wrestling</td>
<td>1</td>
<td>1</td>
<td></td>
<td>2 1.67</td>
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<tr>
<td>Others</td>
<td>6</td>
<td>2.67</td>
<td></td>
<td>7 4</td>
</tr>
<tr>
<td><strong>Subtotal All Teams</strong></td>
<td><strong>21</strong></td>
<td><strong>13.93</strong></td>
<td></td>
<td><strong>0 44 27.67</strong></td>
</tr>
</tbody>
</table>

### Men's Teams Assistant Coaches

<table>
<thead>
<tr>
<th>Sport</th>
<th>Number of Positions</th>
<th>FTE</th>
<th>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</th>
<th>Coaching Other Compensation and Benefits Paid by a Third Party.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Subtotal All Teams</strong></td>
<td><strong>0</strong></td>
<td><strong>0</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Women's Teams Coaching Expenses

<table>
<thead>
<tr>
<th>Sport</th>
<th>Number of Positions</th>
<th>FTE</th>
<th>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</th>
<th>Coaching Other Compensation and Benefits Paid by a Third Party.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basketball</td>
<td>1</td>
<td>1</td>
<td></td>
<td>(b) (4)</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>1</td>
<td>1</td>
<td></td>
<td>4 4</td>
</tr>
<tr>
<td>Rifle</td>
<td>1</td>
<td>0.4</td>
<td></td>
<td>3 2</td>
</tr>
<tr>
<td>Rowing</td>
<td>1</td>
<td>1</td>
<td></td>
<td>5 1</td>
</tr>
<tr>
<td>Soccer</td>
<td>1</td>
<td>1</td>
<td></td>
<td>1 1</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>1.33</td>
<td>1</td>
<td></td>
<td>2 0</td>
</tr>
<tr>
<td>Tennis</td>
<td>1</td>
<td>1</td>
<td></td>
<td>1 1</td>
</tr>
</tbody>
</table>
### Women's Teams Head Coaches

<table>
<thead>
<tr>
<th>Sport</th>
<th>Number of Positions</th>
<th>FTE</th>
<th>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities</th>
<th>Coaching Other Compensation and Benefits Paid by a Third Party</th>
</tr>
</thead>
<tbody>
<tr>
<td>Track and Field, X-Country</td>
<td>2</td>
<td>1.34</td>
<td>(b) (4)</td>
<td>2 0.67</td>
</tr>
<tr>
<td>Volleyball</td>
<td>1</td>
<td>0.67</td>
<td>2 0.5</td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>2</td>
<td>0.5</td>
<td>4 1</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal All Teams</strong></td>
<td><strong>12.33</strong></td>
<td><strong>8.91</strong></td>
<td></td>
<td><strong>24 11.17</strong></td>
</tr>
</tbody>
</table>

### Women's Teams Assistant Coaches

<table>
<thead>
<tr>
<th>Sport</th>
<th>Number of Positions</th>
<th>FTE</th>
<th>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities</th>
<th>Coaching Other Compensation and Benefits Paid by a Third Party</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expenses Not Related to Specific Teams</strong></td>
<td></td>
<td></td>
<td></td>
<td>0 0</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td>0 0</td>
</tr>
</tbody>
</table>
21 Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men’s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men’s and women’s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

22 Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party. $0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution’s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.</td>
<td>Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.</td>
<td>Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by a Third Party.</td>
</tr>
<tr>
<td></td>
<td>Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.</td>
<td>Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.</td>
<td>Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>(b) (4)</td>
<td>(b) (4)</td>
<td>(b) (4)</td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
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<tr>
<td>Water Polo</td>
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<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only Severance Payments</th>
<th>Women's Teams Only Severance Payments</th>
<th>Not Allocated by Gender Severance Payments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>(b) (4)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
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<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
24 Recruiting. $727,534 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution’s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>34,139</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>79,581</td>
<td>68,270</td>
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</tr>
<tr>
<td>Football</td>
<td>335,020</td>
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</tr>
<tr>
<td>Golf</td>
<td>2,485</td>
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</tr>
<tr>
<td>Gymnastics</td>
<td>3,079</td>
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</tr>
<tr>
<td>Lacrosse</td>
<td>32,196</td>
<td>13,913</td>
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</tr>
<tr>
<td>Rifle</td>
<td></td>
<td>1,318</td>
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<tr>
<td>Rowing</td>
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<td>1,354</td>
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<tr>
<td>Soccer</td>
<td>9,886</td>
<td>12,907</td>
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</tr>
<tr>
<td>Swimming and Diving</td>
<td>16,157</td>
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<tr>
<td>Tennis</td>
<td>8,516</td>
<td>22,946</td>
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</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>3,202</td>
<td>11,579</td>
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</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td>8,869</td>
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</tr>
<tr>
<td>Water Polo</td>
<td>8,987</td>
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</tr>
<tr>
<td>Wrestling</td>
<td>26,996</td>
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<tr>
<td>Others</td>
<td>8,113</td>
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<tr>
<td>Subtotal All Teams</td>
<td>568,357</td>
<td>157,116</td>
<td>1,318</td>
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<tr>
<td>Expenses Not Related to Specific Teams</td>
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</tr>
<tr>
<td>Total Expenses</td>
<td>568,357</td>
<td>157,116</td>
<td>2,061</td>
</tr>
</tbody>
</table>
25 Team Travel

$2,667,488 Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Team Travel</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baseball</td>
<td>27,017</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>86,848</td>
<td>91,292</td>
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</tr>
<tr>
<td>Football</td>
<td>1,544,818</td>
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</tr>
<tr>
<td>Golf</td>
<td>20,128</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td>21,557</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>66,392</td>
<td>29,044</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td>11,354</td>
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<tr>
<td>Rowing</td>
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<td>28,378</td>
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<tr>
<td>Soccer</td>
<td>20,851</td>
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<tr>
<td>Swimming and Diving</td>
<td>32,732</td>
<td>19,000</td>
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</tr>
<tr>
<td>Tennis</td>
<td>10,395</td>
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<tr>
<td>Track and Field, X-Country</td>
<td>66,882</td>
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<tr>
<td>Volleyball</td>
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<td>20,484</td>
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<tr>
<td>Water Polo</td>
<td>73,933</td>
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<tr>
<td>Wrestling</td>
<td>70,332</td>
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<tr>
<td>Others</td>
<td>139,523</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>2,181,408</td>
<td>288,726</td>
<td>11,354</td>
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<tr>
<td>Expenses Not Related to Specific Teams</td>
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<td></td>
<td>186,000</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>2,181,408</td>
<td>288,726</td>
<td>197,354</td>
</tr>
</tbody>
</table>
Equipment, Uniforms and Supplies. $1,116,785 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only Equipment, Uniforms and Supplies</th>
<th>Women's Teams Only Equipment, Uniforms and Supplies</th>
<th>Not Allocated by Gender Equipment, Uniforms and Supplies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>44,126</td>
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<tr>
<td>Basketball</td>
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<td>Football</td>
<td>349,301</td>
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<tr>
<td>Golf</td>
<td>10,733</td>
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<tr>
<td>Gymnastics</td>
<td>7,380</td>
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<tr>
<td>Lacrosse</td>
<td>167,139</td>
<td>55,817</td>
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<td>Rifle</td>
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<td></td>
<td>9,950</td>
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<tr>
<td>Rowing</td>
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<tr>
<td>Soccer</td>
<td>26,610</td>
<td>25,910</td>
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<tr>
<td>Swimming and Diving</td>
<td>23,822</td>
<td>20,789</td>
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<tr>
<td>Tennis</td>
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<td>17,629</td>
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<td>Track and Field, X-Country</td>
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<td>Volleyball</td>
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<tr>
<td>Wrestling</td>
<td>15,951</td>
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<td>Others</td>
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<tr>
<td>Subtotal All Teams</td>
<td>773,843</td>
<td>186,885</td>
<td>9,950</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
<td></td>
<td></td>
<td>146,107</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>773,843</td>
<td>186,885</td>
<td>156,057</td>
</tr>
</tbody>
</table>
Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
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<td>Game Expenses.</td>
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<td>20,845</td>
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<td>Basketball</td>
<td>59,591</td>
<td>56,548</td>
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<tr>
<td>Football</td>
<td>492,904</td>
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<tr>
<td>Golf</td>
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<tr>
<td>Gymnastics</td>
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<tr>
<td>Lacrosse</td>
<td>66,487</td>
<td>31,470</td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
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<tr>
<td>Rowing</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>10,049</td>
<td>17,840</td>
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<tr>
<td>Swimming and Diving</td>
<td>13,433</td>
<td>4,922</td>
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<tr>
<td>Tennis</td>
<td>7,041</td>
<td>2,935</td>
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<td>Track and Field, X-Country</td>
<td>13,784</td>
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<td>Volleyball</td>
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<td>4,930</td>
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<tr>
<td>Water Polo</td>
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<tr>
<td>Wrestling</td>
<td>19,558</td>
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<td></td>
</tr>
<tr>
<td>Others</td>
<td>4,115</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
<td>731,051</td>
<td>132,201</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
<td>108,337</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>731,051</td>
<td>132,201</td>
<td>108,337</td>
</tr>
</tbody>
</table>
28 Fund Raising, Marketing  $1,693,992 Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only Fund Raising, Marketing and Promotion.</th>
<th>Women's Teams Only Fund Raising, Marketing and Promotion.</th>
<th>Not Allocated by Gender Fund Raising, Marketing and Promotion.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td></td>
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</tr>
<tr>
<td>Basketball</td>
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<td></td>
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<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
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<td></td>
<td></td>
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<tr>
<td>Rifle</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
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<tr>
<td>Wrestling</td>
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<td></td>
<td></td>
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<tr>
<td>Others</td>
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<tr>
<td>Subtotal All Teams</td>
<td>1,693,992</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
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<tr>
<td>Total Expenses</td>
<td>1,693,992</td>
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<td>0</td>
</tr>
</tbody>
</table>
$1,629,791  Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
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</thead>
<tbody>
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<tr>
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<td>16,461</td>
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<tr>
<td>Football</td>
<td>59,201</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
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<td></td>
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</tr>
<tr>
<td>Lacrosse</td>
<td>437,521</td>
<td>104,089</td>
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<td>Rifle</td>
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<tr>
<td>Rowing</td>
<td></td>
<td>115,389</td>
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<tr>
<td>Soccer</td>
<td>108,174</td>
<td>70,666</td>
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<tr>
<td>Swimming and Diving</td>
<td>59,633</td>
<td>12,120</td>
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<tr>
<td>Tennis</td>
<td>28,646</td>
<td>6,711</td>
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<tr>
<td>Track and Field, X-Country</td>
<td>7,461</td>
<td>24,831</td>
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<tr>
<td>Volleyball</td>
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<td>96,318</td>
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<tr>
<td>Water Polo</td>
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<td>Expenses Not Related to Specific Teams</td>
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<td>36,237</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>1,146,969</td>
<td>446,585</td>
<td>36,237</td>
</tr>
</tbody>
</table>
$4,335,173 Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Football</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
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<tr>
<td>Subtotal All Teams</td>
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<tr>
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<tr>
<td>Total Expenses</td>
<td>32,986</td>
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<td>4,302,187</td>
</tr>
</tbody>
</table>
31 Spirit Groups $0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only Spirit Groups</th>
<th>Women's Teams Only Spirit Groups</th>
<th>Not Allocated by Gender Spirit Groups</th>
</tr>
</thead>
<tbody>
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</tr>
<tr>
<td>Basketball</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Football</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Golf</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Gymnastics</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rifle</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rowing</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Soccer</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Tennis</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Volleyball</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Water Polo</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Wrestling</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Others</td>
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</tr>
<tr>
<td>Subtotal All Teams</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
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<td>0</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only Indirect Facilities and Administrative Support</th>
<th>Women's Teams Only Indirect Facilities and Administrative Support</th>
<th>Not Allocated by Gender Indirect Facilities and Administrative Support</th>
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<tbody>
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<td>Baseball</td>
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</tr>
<tr>
<td>Basketball</td>
<td></td>
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<td></td>
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<tr>
<td>Football</td>
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<tr>
<td>Golf</td>
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<td></td>
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<tr>
<td>Gymnastics</td>
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<tr>
<td>Lacrosse</td>
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<tr>
<td>Rifle</td>
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<tr>
<td>Rowing</td>
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<tr>
<td>Soccer</td>
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<tr>
<td>Swimming and Diving</td>
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<tr>
<td>Tennis</td>
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<tr>
<td>Track and Field, X-Country</td>
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<tr>
<td>Volleyball</td>
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<td>Water Polo</td>
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<tr>
<td>Wrestling</td>
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<td></td>
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<tr>
<td>Others</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal All Teams</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
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</tr>
<tr>
<td>Total Expenses</td>
<td>0</td>
<td>0</td>
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</tr>
</tbody>
</table>
Medical Expenses and Medical Insurance

$0 Include medical expenses and medical insurance premiums for student-athletes.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only Medical Expenses and Medical Insurance</th>
<th>Women's Teams Only Medical Expenses and Medical Insurance</th>
<th>Not Allocated by Gender Medical Expenses and Medical Insurance</th>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
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<tr>
<td>Football</td>
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<tr>
<td>Golf</td>
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<tr>
<td>Gymnastics</td>
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<td>Lacrosse</td>
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<td>Rifle</td>
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<td>Rowing</td>
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<tr>
<td>Soccer</td>
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<td>Swimming and Diving</td>
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<tr>
<td>Tennis</td>
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<tr>
<td>Track and Field, X-Country</td>
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<td>Volleyball</td>
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<td>Water Polo</td>
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<tr>
<td>Others</td>
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<tr>
<td>Expenses Not Related to Specific Teams</td>
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<tr>
<td>Total Expenses</td>
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</table>
Memberships and Dues. $84,435 Include memberships, conference and association dues.

<table>
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<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
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<th>Not Allocated by Gender</th>
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<td>Football</td>
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<td>Golf</td>
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<td>Rifle</td>
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<td>Rowing</td>
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<td>Track and Field, X-Country</td>
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<tr>
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<td>18,548</td>
<td>9,034</td>
<td>56,853</td>
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</table>
Other Operating Expenses. 

$3,613,401 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

<table>
<thead>
<tr>
<th>Expenses by Object of Expenditure</th>
<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
</tr>
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<tbody>
<tr>
<td></td>
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<td>Golf</td>
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<td>Gymnastics</td>
<td>514</td>
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<tr>
<td>Rifle</td>
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<td>538</td>
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<tr>
<td>Rowing</td>
<td></td>
<td>17,103</td>
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<tr>
<td>Soccer</td>
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<td>2,713</td>
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<td>Swimming and Diving</td>
<td>21,039</td>
<td>4,835</td>
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<tr>
<td>Tennis</td>
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<td>2,128</td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>21,504</td>
<td>752</td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
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<td>Water Polo</td>
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<td>Wrestling</td>
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<td>Others</td>
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<td><strong>88,292</strong></td>
<td><strong>538</strong></td>
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<tr>
<td>Expenses Not Related to Specific Teams</td>
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</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>870,173</strong></td>
<td><strong>88,292</strong></td>
<td><strong>2,654,936</strong></td>
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### Total Operating Expenses

$37,485,620

**Add Columns 17-35**

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<th>Men's Teams Only</th>
<th>Women's Teams Only</th>
<th>Not Allocated by Gender</th>
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<td>Total Operating Expenses.</td>
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<td>Golf</td>
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<tr>
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<td>Swimming and Diving</td>
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<td>213,685</td>
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<tr>
<td>Tennis</td>
<td>264,726</td>
<td>217,250</td>
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<td>Track and Field, X-Country</td>
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<td>Water Polo</td>
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<td>3,504,998</td>
<td>14,468,639</td>
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</table>
Athletics Participation

Table 1 - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included on the NCAA form as participants in this table, but are now required by the federal EADA.**

<table>
<thead>
<tr>
<th>Sport</th>
<th>Coed Teams</th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Men's Teams</th>
<th>Women's Teams</th>
<th>Men's Teams</th>
<th>Women's Teams</th>
</tr>
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<tr>
<td>Baseball</td>
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<td>Cross Country</td>
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<td>31</td>
<td>22</td>
<td>31</td>
<td>17</td>
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<tr>
<td>Football</td>
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<td></td>
<td>2</td>
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</tr>
<tr>
<td>Gymnastics</td>
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<tr>
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<td>7</td>
<td>4</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
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<td>Men's Teams</td>
<td>Women's Teams</td>
<td>Men's Teams</td>
<td>Women's Teams</td>
<td>Men's Teams</td>
<td>Women's Teams</td>
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<td>-------------</td>
<td>---------------</td>
<td>-------------</td>
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</tr>
<tr>
<td>Others</td>
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<td>148</td>
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<td>30.5%</td>
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<tr>
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</table>
Table 2A - Head Coaches Assignments Men's Teams

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<th>Sport</th>
<th>Male Coaches - Head Count</th>
<th>Female Coaches - Head Count</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Full Time Coaching Duties</td>
<td>Full Time University Employee</td>
</tr>
<tr>
<td>Baseball</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Basketball</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Football</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Golf</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Gymnastics</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Rifle</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Soccer</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Swimming and Diving</td>
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<td>2</td>
</tr>
<tr>
<td>Tennis</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Water Polo</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Wrestling</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Others</td>
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<td>5</td>
</tr>
<tr>
<td>Coaching Position Totals</td>
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<td>13</td>
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### Head Coaching Assignments - Women's Teams

Table 2B  

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<th>Male Coaches - Head Count</th>
<th>Female Coaches - Head Count</th>
<th>Totals</th>
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<td>Part Time</td>
<td>Full Time</td>
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<td>1</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Rifle</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Rowing</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Soccer</td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Swimming and Diving</td>
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<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Tennis</td>
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<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
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<td>2</td>
</tr>
<tr>
<td>Volleyball</td>
<td>1</td>
<td>1</td>
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<tr>
<td>Others</td>
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<tr>
<td>Coaching Position Totals</td>
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</table>

NCAA Membership Financial Reporting System  
Page 49 of 63
### Assistant Coaching Assignments - Men's Teams

Table 3A

<table>
<thead>
<tr>
<th>Sport</th>
<th>Male Coaches - Head Count</th>
<th>Female Coaches - Head Count</th>
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<tr>
<td>Basketball</td>
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<tr>
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<tr>
<td>Golf</td>
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<td>Gymnastics</td>
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<td>Rifle</td>
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<td>Swimming and Diving</td>
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<tr>
<td>Tennis</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td></td>
<td>2</td>
</tr>
<tr>
<td>Water Polo</td>
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<tr>
<td>Wrestling</td>
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</tr>
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<td>Others</td>
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<td>Coaching Position Totals</td>
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</table>
## Assistant Coaching Assignments - Women's Teams

Table 3B

### Assistant Coaches of Women's Teams

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<th>Male Coaches - Head Count</th>
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<tr>
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<td>Full Time University Employee</td>
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<td>1</td>
</tr>
<tr>
<td>Rifle</td>
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<td></td>
</tr>
<tr>
<td>Rowing</td>
<td>1</td>
<td>4</td>
</tr>
<tr>
<td>Soccer</td>
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</tr>
<tr>
<td>Swimming and Diving</td>
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<td>1</td>
</tr>
<tr>
<td>Tennis</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Volleyball</td>
<td>3</td>
<td>1</td>
</tr>
<tr>
<td>Others</td>
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<tr>
<td>Coaching Position Totals</td>
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</table>

NCAA Membership Financial Reporting System
Other Reporting Items

Other Data Categories:

- **Revenues:** $137,431,211
- **Institutional Expenses:** $137,431,211
- **Institution's Education and General Expenses:** $380,402,885
- **Average Cost of Full Grant-in-Aid - In-State:** $0
- **Average Cost of Full Grant-in-Aid - Out-of-State:** $0
- **Average Cost of Attendance - In-State:** $1
- **Average Cost of Attendance - Out-of-State:** $1
Comments

Comments: The Naval Academy utilizes the services of various entities to fulfill coaching positions for the Athletic Department. These would include full-time active duty military and fleet support officers, whose salaries are not included in the calculations for salaries, but are listed under coaches' count. Also, a number of coaches are employed within the Physical Education department as tenure track government employees with salaries reflecting the annual increases based on the number of years spent working for the government. Therefore, the longer the employment the higher the overall salary, based on teaching and coaching skills. Additionally, the NCAA allows the service academies four additional football assistant coaches and on two additional basketball coaches. Other coaches in men's sports include sprint football, heavy and lightweight crew while offshore sailing, intercollegiate sailing and squash coach both men and women. Swimming coaching numbers include a diving coach. <br/><br/>Offshore and Intercollegiate Sailing are included in both student-athlete participation and coaching numbers. However they receive only one contribution of approximately $13000 annually which is not reflected in any revenue or expenses categories.
Operating Expenses

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses

$4,315,418 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

<table>
<thead>
<tr>
<th>Sport</th>
<th>Operating Expenses Men's Teams</th>
<th>Operating Expenses Women's Teams</th>
<th>Per Capita Expenses Men's Teams</th>
<th>Per Capita Expenses Women's Teams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>91,988</td>
<td></td>
<td>2,628</td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>176,176</td>
<td>173,861</td>
<td>7,047</td>
<td>10,866</td>
</tr>
<tr>
<td>Football</td>
<td>2,387,023</td>
<td></td>
<td>14,041</td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td>35,885</td>
<td></td>
<td>1,994</td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td>34,926</td>
<td></td>
<td>4,366</td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>300,018</td>
<td>116,331</td>
<td>4,478</td>
<td>2,644</td>
</tr>
<tr>
<td>Rifle</td>
<td>13,557</td>
<td>7,747</td>
<td>1,937</td>
<td>1,937</td>
</tr>
<tr>
<td>Rowing</td>
<td>57,510</td>
<td>76,790</td>
<td>1,743</td>
<td>2,844</td>
</tr>
<tr>
<td>Soccer</td>
<td>69,987</td>
<td>44,711</td>
<td>1,321</td>
<td>1,177</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>33,790</td>
<td>36,250</td>
<td>2,112</td>
<td>2,788</td>
</tr>
<tr>
<td>Tennis</td>
<td>110,548</td>
<td>97,206</td>
<td>2,988</td>
<td>644</td>
</tr>
<tr>
<td>Volleyball</td>
<td>191,118</td>
<td></td>
<td>543</td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td>105,841</td>
<td></td>
<td></td>
<td>1,764</td>
</tr>
<tr>
<td>Total Operating Expense</td>
<td>3,699,859</td>
<td>615,559</td>
<td>4,017</td>
<td>1,524</td>
</tr>
<tr>
<td>Percent of Total</td>
<td>85.7%</td>
<td>14.3%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Revenues by Sport

Note: These values are calculated from data entered earlier in the system.

Table 7 $0 You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

<table>
<thead>
<tr>
<th>Revenues Attributable to Specific Teams</th>
<th>Men's Teams Only Table 7 -- Revenues.</th>
<th>Women's Teams Only Table 7 -- Revenues.</th>
<th>Not Allocated by Gender Table 7 -- Revenues.</th>
<th>Total Table 7 -- Revenues.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Basketball</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Football</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Golf</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Gymnastics</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Lacrosse</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rifle</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Rowing</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Soccer</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Tennis</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Volleyball</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Water Polo</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Wrestling</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Others</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Revenue excluding football and basketball</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Revenue Not Related to Specific Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Grand Total Revenue</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
### Expenses by Sport

Note: These values are calculated from data entered earlier in the system.

Table 8  $0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e. (game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

<table>
<thead>
<tr>
<th>Expenses Attributable to Specific Teams</th>
<th>Men's Teams Only Table 8 -- Expenses.</th>
<th>Women's Teams Only Table 8 -- Expenses.</th>
<th>Not Allocated by Gender Table 8 -- Expenses.</th>
<th>Total Table 8 -- Expenses.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseball</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basketball</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Football</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golf</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gymnastics</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lacrosse</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rifle</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rowing</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soccer</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swimming and Diving</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tennis</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track and Field, X-Country</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Volleyball</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water Polo</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Expenses excluding football and basketball</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Expenses Not Related to Specific Teams</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Grand Total Expenses</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
**Miscellaneous Information**

*Note:* These values are calculated from data entered earlier in the system.

**Athletically Related Student Aid**
Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. **It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.**

<table>
<thead>
<tr>
<th>Men's Teams</th>
<th>$0</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women's Teams</td>
<td>$0</td>
</tr>
<tr>
<td>Total Amount</td>
<td>$0</td>
</tr>
</tbody>
</table>

**Recruiting Expenditures**
Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

<table>
<thead>
<tr>
<th>Men's Teams</th>
<th>$568,357</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women's Teams</td>
<td>$157,116</td>
</tr>
<tr>
<td>Total Amount</td>
<td>$725,473</td>
</tr>
</tbody>
</table>

**Head Coaches Salaries**
Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches

<table>
<thead>
<tr>
<th>Men's Teams</th>
<th>13.93</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women's Teams</td>
<td>8.91</td>
</tr>
</tbody>
</table>

Dollars per FTE's Position

<table>
<thead>
<tr>
<th>Men's Teams</th>
<th>(b) (4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women's Teams</td>
<td>(b) (4)</td>
</tr>
</tbody>
</table>

Number of Positions

<table>
<thead>
<tr>
<th>Men's Teams</th>
<th>21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women's Teams</td>
<td>12.33</td>
</tr>
</tbody>
</table>
Assistant Coaches Salaries  Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

<table>
<thead>
<tr>
<th>Average Salaries of Assistant Coaches</th>
<th>Dollars per FTE</th>
<th>FTE's</th>
<th>Dollars per Position</th>
<th>Number of Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Men's Teams</td>
<td>(b) (4)</td>
<td>27.67</td>
<td>(b) (4)</td>
<td>44</td>
</tr>
<tr>
<td>Women's Teams</td>
<td></td>
<td>11.17</td>
<td></td>
<td>24</td>
</tr>
</tbody>
</table>
### Statement of Revenues and Expenses
For the year ended June 30, 2010 (UNAUDITED)

<table>
<thead>
<tr>
<th>ID</th>
<th>Item</th>
<th>Football</th>
<th>Men’s Basketball</th>
<th>Women’s Basketball</th>
<th>Other Sports</th>
<th>Non-Program Specific</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Ticket Sales.</td>
<td>$4,548,144</td>
<td>$68,223</td>
<td>$35,092</td>
<td>$119,391</td>
<td>$234,476</td>
<td>$5,005,326</td>
</tr>
<tr>
<td>2</td>
<td>Student Fees</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$641,592</td>
<td>$641,592</td>
</tr>
<tr>
<td>3</td>
<td>Guarantees.</td>
<td>$7,522,902</td>
<td>$45,000</td>
<td>$2,000</td>
<td>$45,500</td>
<td>$0</td>
<td>$7,615,402</td>
</tr>
<tr>
<td>4</td>
<td>Contributions.</td>
<td>$884,724</td>
<td>$68,080</td>
<td>$57,995</td>
<td>$901,666</td>
<td>$5,005,970</td>
<td>$6,918,435</td>
</tr>
<tr>
<td>5</td>
<td>Compensation and Benefits Provided by a Third Party.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>6</td>
<td>Direct State or Other Government Support.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>7</td>
<td>Direct Institutional Support.</td>
<td>$0</td>
<td>$0</td>
<td>$7,519</td>
<td>$196,940</td>
<td>$2,313,263</td>
<td>$2,517,722</td>
</tr>
<tr>
<td>8</td>
<td>Indirect Facilities and Administrative Support.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>9</td>
<td>NCAA/Conference Distributions including all tournament revenues.</td>
<td>$0</td>
<td>$16,871</td>
<td>$3,479</td>
<td>$43,644</td>
<td>$368,644</td>
<td>$432,638</td>
</tr>
<tr>
<td>10</td>
<td>Broadcast, Television, Radio, and Internet Rights.</td>
<td>$2,150,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$2,150,000</td>
</tr>
<tr>
<td>11</td>
<td>Program Sales, Concessions, Novelty Sales, and Parking.</td>
<td>$578,380</td>
<td>$4,401</td>
<td>$1,205</td>
<td>$12,213</td>
<td>$969,581</td>
<td>$1,565,780</td>
</tr>
<tr>
<td>12</td>
<td>Royalties, Licensing, Advertisements and Sponsorships.</td>
<td>$3,916,150</td>
<td>$223,345</td>
<td>$0</td>
<td>$446,691</td>
<td>$80,000</td>
<td>$4,666,186</td>
</tr>
<tr>
<td>13</td>
<td>Sports Camp Revenues.</td>
<td>$149,550</td>
<td>$85,355</td>
<td>$36,257</td>
<td>$3,329,075</td>
<td>$0</td>
<td>$3,600,237</td>
</tr>
<tr>
<td>14</td>
<td>Endowment and Investment Income.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$1,622,122</td>
<td>$1,622,122</td>
</tr>
<tr>
<td>15</td>
<td>Other.</td>
<td>$84,269</td>
<td>$0</td>
<td>$0</td>
<td>$38,731</td>
<td>$1,197,760</td>
<td>$1,320,760</td>
</tr>
<tr>
<td>16</td>
<td>Subtotal Operating Revenue.</td>
<td>$19,834,119</td>
<td>$511,275</td>
<td>$143,547</td>
<td>$5,133,851</td>
<td>$12,433,408</td>
<td>$38,056,200</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>ID</th>
<th>Item</th>
<th>Football</th>
<th>Men’s Basketball</th>
<th>Women’s Basketball</th>
<th>Other Sports</th>
<th>Non-Program Specific</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>17</td>
<td>Athletic Student Aid.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>18</td>
<td>Guarantees.</td>
<td>$3,181,259</td>
<td>$0</td>
<td>$0</td>
<td>$9,532</td>
<td>$0</td>
<td>$3,190,791</td>
</tr>
<tr>
<td>19</td>
<td>Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

NCAA Membership Financial Reporting System
<table>
<thead>
<tr>
<th>ID</th>
<th>Item</th>
<th>Football</th>
<th>Men's Basketball</th>
<th>Women's Basketball</th>
<th>Other Sports</th>
<th>Non-Program Specific</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>20</td>
<td>Coaching Other Compensation and Benefits Paid by a Third Party.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>21</td>
<td>Support Staff/Administrative Salaries, Benefits and Bonuses Paid by</td>
<td></td>
<td>(b) (4)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>the University and Related Entities.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>Support Staff/Administrative Other Compensation and Benefits Paid</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td></td>
<td>by a Third Party.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>23</td>
<td>Severance Payments.</td>
<td></td>
<td>(b) (4)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>24</td>
<td>Recruiting.</td>
<td>$335,020</td>
<td>$79,581</td>
<td>$68,270</td>
<td>$243,920</td>
<td>$743</td>
<td>$727,534</td>
</tr>
<tr>
<td>25</td>
<td>Team Travel</td>
<td>$1,544,818</td>
<td>$86,848</td>
<td>$91,292</td>
<td>$758,530</td>
<td>$186,000</td>
<td>$2,667,488</td>
</tr>
<tr>
<td>26</td>
<td>Equipment, Uniforms and Supplies.</td>
<td>$349,301</td>
<td>$29,737</td>
<td>$26,021</td>
<td>$565,619</td>
<td>$146,107</td>
<td>$1,116,785</td>
</tr>
<tr>
<td>27</td>
<td>Game Expenses.</td>
<td>$492,904</td>
<td>$59,591</td>
<td>$56,548</td>
<td>$254,209</td>
<td>$108,337</td>
<td>$971,589</td>
</tr>
<tr>
<td>28</td>
<td>Fund Raising, Marketing and Promotion.</td>
<td>$1,458,282</td>
<td>$78,570</td>
<td>$0</td>
<td>$157,140</td>
<td>$0</td>
<td>$1,693,992</td>
</tr>
<tr>
<td>29</td>
<td>Sports Camp Expenses.</td>
<td>$59,201</td>
<td>$44,509</td>
<td>$16,461</td>
<td>$1,473,383</td>
<td>$36,237</td>
<td>$1,629,791</td>
</tr>
<tr>
<td>30</td>
<td>Direct Facilities, Maintenance, and Rental.</td>
<td>$32,986</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$4,302,187</td>
<td>$4,335,173</td>
</tr>
<tr>
<td>31</td>
<td>Spirit Groups</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>32</td>
<td>Indirect Facilities and Administrative Support.</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>33</td>
<td>Medical Expenses and Medical Insurance</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>34</td>
<td>Memberships and Dues.</td>
<td>$900</td>
<td>$1,325</td>
<td>$4,261</td>
<td>$21,560</td>
<td>$56,389</td>
<td>$84,435</td>
</tr>
<tr>
<td>35</td>
<td>Other Operating Expenses.</td>
<td>$481,587</td>
<td>$67,582</td>
<td>$39,310</td>
<td>$370,524</td>
<td>$2,654,398</td>
<td>$3,613,401</td>
</tr>
<tr>
<td>36</td>
<td>Total Operating Expenses.</td>
<td>$12,325,261</td>
<td>$1,237,289</td>
<td>$852,173</td>
<td>$8,617,291</td>
<td>$14,445,015</td>
<td>$37,477,029</td>
</tr>
<tr>
<td></td>
<td>Excess (Deficiencies) of Revenues Over (Under) Expenses</td>
<td>$7,508,858</td>
<td>-$726,014</td>
<td>-$708,626</td>
<td>-$3,483,440</td>
<td>-$2,011,607</td>
<td>$579,171</td>
</tr>
</tbody>
</table>
Capital Expenditure Survey

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?
   - x Yes. Go to question 2.
   - No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:
   - x Football Stadium?
   - Basketball Facility?
   - Other

3. Current year additions: Additions to facilities during the current reporting period.
   - a. Football Athletics Facilities
   - b. Basketball Athletics Facilities
   - c. Other Athletics Facilities
   - d. Total Athletics Facilities (a+b+c) $0
   - e. Other Institutional Facilities

4. Current year deletions: Deletions of facilities during the current reporting period.
   - a. Football Athletics Facilities
   - b. Basketball Athletics Facilities
   - c. Other Athletics Facilities
   - d. Total Athletics Facilities (a+b+c) $0
   - e. Other Institutional Facilities

   - Athletically-Related Property Plant and Equipment balance. $39,116,457
   - Institution's Total Property Plant and Equipment balance.* $72,000,101

6. Total annual debt service on athletic and university facilities.
   - Athletically-Related Facilities Annual Debt Service $32,986
   - Institution's Annual Debt Service* $0

7. Total debt outstanding on athletic and university facilities.
   - Athletically-Related Outstanding Debt Balance $189,704
   - Institution's Total Outstanding Debt Balance* $0

Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/Exp category reporting)
   - a. Total Athletics Revenues $38,056,200
   - b. Total Athletics Expenses $0
   - c. Surplus(Deficit) $38,056,200
How is the deficit funded or surplus allocated? (Enter amount where applicable)

d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above) $579,171

e. Auxiliary Reserve (enter negative "-" if deficit indicated in 1.c above)

f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)

g. Other (enter negative "-" if deficit indicated in 1.c above)

Comment:

Questions 9-14 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics: $894,000

10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics: $4,200,000

11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance: $9,817,085

Additional Financial Information (voluntary submission if applicable)

12. Direct support athletics provides back to the university/academics: $101,137

Purpose of the direct support:

13. Indirect support athletics provides back to the university/academics:

   Parking
   Concessions $3,668
   Licensing/Royalties $84,469
   Tuition
   Pouring rights
   Other *Please specify (Max. 50 Chars.) $13,000

Other Comment: In support of Sailing program

Total (calculated from entries above) $0

Indirect Facilities and Administrative Support

* the following questions pertain to the Financial Reporting System's category #32 - Indirect Facilities and Administrative Support.

14a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

   Federal Indirect Cost Methodology
   Square footage/space

NCAA Membership Financial Reporting System
Reporting Institution: U.S. Naval Academy  
Reporting Year (FY): 2010

Headcount  
Salaries  
Percent of budget  
\( \times \) Other *Please specify (Max. 50 Chars.)  
Other Comment: Not allocated

14b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?